



Quote 128959-01

December 20, 2018

CITY OF HANFORD - PUBLIC WORKS
Attention: Account Payable
900 S 10TH AVE
HANFORD
California
93230

Sourcewell # 85061
Quinn Group Inc. 130515-CAT

Attention: Russ Sterling

Russ,

We would like to thank you for your interest in our company and our products, and are pleased to quote the following for your consideration.

CATERPILLAR INC. Model: 272D XHP Skid Steer Loader

STOCK NUMBER: NS0010614 SERIAL NUMBER: 0MD200914 YEAR: 2018

We wish to thank you for the opportunity of quoting on your equipment needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Sincerely,

Randy Dunbar
Machine Sales Representative

CATERPILLAR INC. Model: 272D XHP Skid Steer Loader**STANDARD EQUIPMENT**

POWERTRAIN - Caterpillar C3.8 Diesel Engine - - 106 Net Horsepower @ 2400 RPM - - EPA Tier 4i and EU Stage IIIB - Certified with Aftertreatment - - Electric Fuel Priming Pump - - Air Inlet Heater Starting Aid - - Liquid Cooled, Direct Injection - Two Speed Travel with Ride Control - Air Cleaner, Dual Element, Radial Seal - S-O-S Sampling Valve, Hydraulic Oil - Filter, Cartridge Type, Hydraulic - Filters, Cartridge Type, Fuel - and Water Separator - Radiator/Hydraulic Oil - Cooler (side-by-side) - Spring Applied, Hydraulically Released, - Parking Brakes - Hydrostatic Transmission - Four Wheel Chain Drive

HYDRAULICS - HYDRAULICS, XHP - - High Flow: 40 gpm (150 lpm) max - - High Flow Pressure: 4061 psi - 28000 kPa max - - Continuous Flow - - Hydraulics, Proportional - - Worktool Harness - **CONTROLS:** - Electro/Hydraulic Implement Control, RH - Electro/Hydraulic Hydrostatic - Transmission Control, LH

STARTERS, BATTERIES, AND ALTERNATORS - 1000 CCA Heavy Duty Battery

ELECTRICAL - 12 Volt Electrical System - 100 Ampere Alternator - Ignition Key Start / Stop / Aux Switch - Lights:- Gauge Backlighting - - Two Rear Tail Lights - - Two Rear Halogen Working Lights - - Two Adjustable Front - Halogen Lights - - Dome Light - Backup Alarm

OPERATOR ENVIRONMENT - Gauges : - - Fuel Level - - Hour Meter - Operator Warning System Indicators: - - Air Filter Restriction - - Alternator Output - - Armrest Raised / Operator - Out of Seat - - Engine Coolant Temperature - - Engine Oil Pressure - - Glow Plug Activation - - Hydraulic Filter Restriction - - Hydraulic Oil Temperature - - Park Brake Engages - - Regeneration-Engine Emissions - Seat, Comfort, Air Suspension - Ergonomic Contoured Armrest - Control Interlock System, when Operator - Leaves Seat or Armrest Raised : - - Hydraulic System Disables - - Hydrostatic Transmission Disables - - Parking Brake Engages - ROPS Cab, Enclosed (C3), Tilt Up: - - Air Conditioner incl Heater/Defroster - - Side Windows - - Cup Holder - FOPS, Level I - Top and Rear Windows - Deluxe Headliner - Floor mat - Interior Rear View Mirror - 12V Electric Socket - Horn - Hand (Dial) and Foot Throttle, Electronic - Dual Direction Electronic Self Level - - (Raise and lower) - Work Tool Return to Dig - Work Tool Positioner - Electronic Snubbing (Lift) - Advance Machine Information and Control - System (AMICS)

OTHER STANDARD EQUIPMENT - Engine Enclosure - Lockable - Extended Life Antifreeze (-37C, -34F) - Machine Tie Down Points (4) - Coupler, Mechanical - Support, Lift Arm - Hydraulic Oil Level Sight Gauge - Radiator Coolant Level Sight Gauge - Radiator Expansion Bottle - Caterpillar Tough Guard Hose - Counterweight, Machine, External - Heavy Duty Flat Faced Quick Disconnects - with Integrated Pressure Release - Split D-Ring to Route Work Tool Hoses - Along Side of Left Lift Arm - Electrical Outlet, Beacon - Variable Speed Hydraulic Cooling Fan - Belly Pan Cleanout - Per SAE J818-2007 and EN 474-3:2006 and - ISO 14397-1:2007 - At 50% Tipping Load - - 3600 lb - - 1633 kg

MACHINE SPECIFICATIONS

Description	Reference No
272D2 XHP SKID STEER LOADER	435-8973
CONVERSION ARRANGEMENT	421-0340
FILM, SELF LEVEL, ANSI	435-9238
FILM, RIDE CONTROL, ANSI	422-3445
RADIO, AM/FM, BLUETOOTH	345-6180
LIGHTS, LED	495-1671
SEAT BELT, 3"	258-4096
FAN, COOLING, DEMAND	457-3167
TIRES, 14X17.5 CAT 14PR XD	331-2488
SERIALIZED TECHNICAL MEDIA KIT	421-8926
COUNTERWEIGHT,MACHINE,EXTERNAL	345-5148
PACK, DOMESTIC TRUCK	0P-0210
DOOR, CAB, POLYCARBONATE	345-6260
QUICK COUPLER, HYDRAULIC	515-8592
PRODUCT LINK, CELLULAR PL240	441-4818
LANE 2 ORDER	0P-9002
INSTRUCTIONS, ANSI, USA	435-8840
CERTIFICATION ARR, P65	563-1163
BUCKET-GP, 80", BOCE	279-5377

Sell Price	\$83,547.00
80" Bucket with BOCE	\$ 1,843.00
Sourcewell Discount on Bucket 7.2%	(\$ 132.70)
Sourcewell Discount 21% Machine Only	(\$17,544.87)
Quinn Discount	(\$4,444.13)
SET UP,PREP AND DELIVERY	\$4,524.00
Net Balance Due	\$67,792.30
State and Local Tax (7.25%)	\$4,914.94
California Tire fee	\$7.00
After Tax Balance	\$72,714.24

SG18B Stump Grinder	\$ 9,663.00
Source Well Discount 7.2%	(\$ 695.74)
Quinn Discount	(\$ 1,172.86)
	\$ 7,794.40
Sales Price Plus tax 7.25%	\$ 565.09
	\$ 8,359.49

Optional Trade In Package **\$ 16,000.00**
2005 Bobcat A 300 SN# 526412472
24" Asphalt Grinder
SG60 Stump Grinder
Pad Roller attachment

WARRANTY

Standard Warranty:	24 Months 2000 hours Full Machine
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F.O.B/TERMS

Fresno Earthmoving

FINANCING

Finance terms and conditions subject to credit approval by Caterpillar Financial Services Inc.(CFSC). Payment amounts, down payments, and terms are estimates only, final amounts must be determined by CFSC.

ADDITIONAL CONSIDERATIONS

- Delivery is 10 Days

Accepted by _____ on _____

Signature